

## JUSTIFICATION FOR AWARD WITHOUT COMPETITION

(To be completed and submitted by the Office of Procurement)

Based upon the following determination, the proposed procurement action described below is being procured pursuant to the authority of Section 11-35-1560 of the SC Procurement Code and 19-445.2105 of the Rules and Regulations, 1976 SC Code of Laws.

**Why does the governmental body need this item or service:** (description of the agency need that this procurement meets):

The College needs Teamworks Hub to centralize critical operations within Athletics and fully leverage the existing Teamworks Compliance and Academics systems already in place. Hub serves as the core platform connecting student-athlete engagement, logistics, scheduling, communication, and travel management into a single, streamlined system. Without it, Athletics staff are forced to rely on multiple disparate platforms that cannot communicate effectively with one another, increasing administrative burden, creating inefficiencies, and heightening the risk of errors. Teamworks Hub enables a seamless single sign-on experience for student-athletes and staff, ensuring all users access the full suite of services securely and efficiently.

**As a sole source procurement for \$** Est. 4-year cost: \$446,800.00 **from** (name of sole source contractor): Teamworks Innovations, Inc

**Description of market research Agency has performed to determine the availability of products or services that would meet the Agency's needs:**

Market research through Procurement IQ and GovSpend did not provide any findings. However, research using Google verified that this hub is proprietary to Teamworks Innovations, Inc., and they are the only source for purchasing it.

**Description of supplies, construction, information technology, and/or services Vendor will provide under the contract:**

Teamworks Hub is a proprietary software solution that serves as the central platform for the Teamworks suite, integrating directly with the Compliance and Academics modules already in use by the Athletics department. This service provides a secure, cloud-based system designed to manage student-athlete engagement, communications, scheduling, travel logistics, and operational workflows in a single, unified platform.

**Detailed explanation why no other vendor's supplies, construction, information technology, and/or services will meet the needs of the Agency:**

No other service meets the needs of the College because Teamworks Hub is the only platform designed to fully integrate with the existing Teamworks Compliance and Academics modules already in use by Athletics. Hub serves as the core of the Teamworks ecosystem, enabling seamless communication, scheduling, travel planning, and operational workflows in a single system. Alternative solutions on the market provide isolated tools for calendar management, mass communication, or travel logistics, but none offer a unified platform that connects directly to the Teamworks suite. Using separate systems would create significant inefficiencies, requiring duplicate data entry, additional staff training, and multiple logins for student-athletes and staff. This fragmentation would increase administrative burden, raise the risk of errors, and compromise user adoption. Teamworks Hub is proprietary and includes unique capabilities not available from any other provider. These include single sign-on across all Teamworks modules, mobile app integration for real-time access, and automated workflows that align with NCAA rules and regulations. Only Teamworks Hub can sync calendars, travel itineraries, and compliance tasks directly with the existing Compliance and Academics tools, ensuring operational consistency and data integrity. Additionally, Teamworks is widely adopted across Division I athletics, with a proven track record of delivering integrated solutions to support student-athlete engagement and operational efficiency.

X In accordance with the South Carolina Consolidated Procurement section 11-35-1560 - Sole Source, the College of Charleston announced the intent to award without Competition. No protests were received.

Solicitation# 26.11.JCB.SS.T4

Contract Expiration Date: 06/30/2029

DocuSigned by:

*Wendy Williams*

8/27/2025

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Wendy E. Williams, CPPO, C.P.M., Director of Procurement

Date

DocuSigned by:

*John F. Loonan*

8/27/2025

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John F. Loonan, Executive Vice President for Business Affairs

Date

If this procurement is \$50,000 or greater, the Drug Free Workplace Act (§ 44-107-10, et Seq. Code of Laws of SC) applies, the acceptance of a Purchase Order signifies the Vendor certification that they are in compliance with the Drug Free Workplace Act.

6-Digit Index Number: 210011

6-Digit Account Code: 710810

NIGP 3-Digit Commodity Code: 208

Buyer's Initials JCB