

JUSTIFICATION FOR AWARD WITHOUT COMPETITION

(To be completed and submitted by the Office of Procurement)

Based upon the following determination, the proposed procurement action described below is being procured pursuant to the authority of Section 11-35-1560 of the SC Procurement Code and 19-445.2105 of the Rules and Regulations, 1976 SC Code of Laws.

Why does the governmental body need this item or service: (description of the agency need that this procurement meets):

The College does not have a compliance engine in our Athletics Compliance Department (ACD), which leaves us vulnerable to NCAA violations, non-compliance, and potential institutional fines. The Teamworks system 'Compliance and Recruiting' will provide the ACD with an NCAA Bylaws rules engine monitoring system, enabling student tracking from the camper to recruit to student-athlete and finally to alumni/donor status. This system will allow our department to move to electronic workflows with coaches, recruits, student-athletes, and other athletic department staff. This system also allows us to manage all aspects of the teams, including recruiting, practices, competition, financial aid, camps/clinics, complimentary game admissions, etc.

As a sole source procurement for \$ 91,550 (estimated 4 yr total) **from** (name of sole source contractor): Teamworks Inovations, Inc.

Description of market research Agency has performed to determine the availability of products or services that would meet the Agency's needs:

Market research was conducted at a national compliance conference where our Assistant Athletics Director for Compliance assessed the capabilities of other compliance software. Although many products had similar features and functions, only Teamworks products incorporated robust rules engines to monitor several NCAA bylaws, vendor-created and supported comprehensive workflow building, or the ability to upload NCAA Eligibility Center data and initial eligibility data to create customized reports.

Description of supplies, construction, information technology, and/or services Vendor will provide under the contract:

This software will help track academic information, important recruit relationships, photos, videos, and, most importantly, any issues that may be pertinent to specific recruits. It will record and retain recruiting calls, evaluations, contacts, emails, and work with phone providers to input data while working in conjunction with NCAA Bylaw rules engines to prevent violations. The software will provide simplified views for administrators, coaches, and other personnel to understand eligibility and financial aid information. The software will also allow coaches to evaluate prospects, categorize them seamlessly, and provide a customizable, easy-to-use prospect evaluation tool.

Detailed explanation why no other vendor's supplies, construction, information technology, and/or services will meet the needs of the Agency:

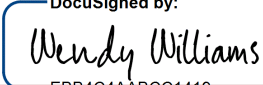
This system is the only software available that can integrate with the two other products in the Teamworks family that the Athletic Department is already using and paying for – Teamworks Academics (formerly known as Retain) and INFLCR (to track our students' Name, Image, Likeness (NIL) deals). This product will allow us to sync our student-athletes under one system's single login umbrella and centralize the compliance data management for our department's coaches, student-athletes, recruits, and other staff members. Finally, Teamworks will provide roster management across all existing departmental platforms

- This system can integrate with campus systems in Admissions, Registrar, and Financial Aid for centralized NCAA reporting directly to Compliance Assistant 2.0, and the ability to run reports from the system in the exact file format needed to import NCAA reports into Compliance Assistant 2.0 without having to manipulate the file.
- This service provides a robust compliance rules engine that covers NCAA Bylaws 13 (Recruiting), 14 (Academic Eligibility), 15 (Financial Aid), and 17 (Playing and Practice Seasons). These rules engines are also updated by the provider as regulations change, so there is no manual entry required on the part of the institution. Preemptive warnings will alert the ACD to potential compliance violations across all primary Bylaws before errors are made.
- The ability to manage camps and clinics (included at no additional charge).
- Customizable online forms with vendor-created and supported comprehensive workflow building.

In accordance with the South Carolina Consolidated Procurement section 11-35-1560 - Sole Source, the College of Charleston announced the intent to award without Competition. No protests were received.

Solicitation# 25-44-SDM-SS-T5

Contract Expiration Date: 06/30/2029

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| DocuSigned by:  EBB4C4AABCC1419 | 11/20/2024 |
| Wendy E. Williams, CPPO, C.P.M., Director of Procurement | Date |
| DocuSigned by:  2A42872317CF4ED... | 11/20/2024 |
| John F. Loonan, Executive Vice President for Business Affairs | Date |

If this procurement is \$50,000 or greater, the Drug Free Workplace Act (§ 44-107-10, et Seq. Code of Laws of SC) applies, the acceptance of a Purchase Order signifies the Vendor certification that they are in compliance with the Drug Free Workplace Act.

6-Digit Index Number: 210011 6-Digit Account Code: 710414 NIGP 3-Digit Commodity Code: 209

Buyer's Initials SDM