

## JUSTIFICATION FOR AWARD WITHOUT COMPETITION

(To be completed and submitted by the Office of Procurement)

Based upon the following determination, the proposed procurement action described below is being procured pursuant to the authority of Section 11-35-1560 of the SC Procurement Code and 19-445.2105 of the Rules and Regulations, 1976 SC Code of Laws.

**Why does the governmental body need this item or service:** (description of the agency need that this procurement meets):

Student Health Services (SHS) implemented Medicat several years ago to provide holistic services that meet our students' physical, mental, and emotional health needs. In partnership with IT, Banner integrations were developed for SHS, self-check-in, and upload documentation. This solution meets all requirements for complying with The CURES and CARES Acts for health care providers. Additionally, the Medicat solution is scalable so that Health Services can expand services for students in the future with little to no impact on the College's current IT environment.

**As a sole source procurement for \$** 385000 (Estimated 5 year total ~~term~~) (name of sole source contractor): Medicat LLC.

**Description of market research Agency has performed to determine the availability of products or services that would meet the Agency's needs:**

Market research conducted by IT found other systems provide similar services; however, Medicat is the only vendor that provides Electronic Health Records (EHR), Telehealth, Scheduling, Billing, and Analytics in a singular solution required by Student Health Services (SHS). Further, market research via Procurement IQ, GovSpend, and Google has confirmed that Medicat LLC. is the sole provider of their solution.

**Description of supplies, construction, information technology, and/or services Vendor will provide under the contract:**

Medicat's cloud-based portal allows students and authorized medical personnel to access medical data when seeking and providing healthcare services on weekdays between 8:30 AM - 5:00 PM. Student Health Services works directly with MUSC and local specialists to provide students with needed healthcare services that are not within their scope, like X-rays, pharmacy services, after-hours or weekend care, hospitalization, emergency room care, some immunizations, and some physicals.

The Medicat solution is configured for the secure transmission of student medical records to various authorized providers when referrals are needed for extended healthcare. Additionally, SHS, along with several IT departments, have integrated the Medicat solution into our local environment for students to easily find and access needed health services.

**Detailed explanation why no other vendor's supplies, construction, information technology, and/or services will meet the needs of the Agency:**

There are other systems that provide similar services; however, Medicat is the only vendor that provides Electronic Health Records (EHR), Telehealth, Scheduling, Billing, and Analytics in a singular solution required by Student Health Services (SHS). Additionally, Medicat's solution meets the holistic healthcare needs of Student Health Services and our students. In addition, the time, effort, resource availability, and institutional impact to make a vendor change is significant. Since the initial implementation, SHS and IT have partnered to integrate the Medicat solution into our campus environment for students to easily find and access health services. These integrations include data connections with Banner for easy identification of authorized students, embedded links on student information platforms (ex. The Hub, CofC websites, digital content on display), and references in printed student documentation. Further, integrations with local hospitals and specialists have been developed to allow efficient transmission of student medical records when referrals are needed.

The current configuration also allows SHS to easily provide new services to our students with little to no impact on our IT environment. A recent example of this was the addition of the Discharge Summary module to easily provide summary data and notes to student records after they are discharged from care

In accordance with the South Carolina Consolidated Procurement section 11-35-1560 - Sole Source, the College of Charleston announced the intent to award without Competition. No protests were received.

Solicitation# 25-41-SDM-SS-T5

Contract Expiration Date: 05/31/2030

DocuSigned by: 	11/6/2024
<div>EBB4C4AABCC1419</div> Wendy E. Williams, CPPO, C.P.M., Director of Procurement	Date

DocuSigned by: 	11/6/2024
<div>2A42872317CF4ED...</div> John F. Loonan, Executive Vice President for Business Affairs	Date

If this procurement is \$50,000 or greater, the Drug Free Workplace Act (§ 44-107-10, et Seq. Code of Laws of SC) applies, the acceptance of a Purchase Order signifies the Vendor certification that they are in compliance with the Drug Free Workplace Act.

6-Digit Index Number: 240000	6-Digit Account Code: 710414	NIGP 3-Digit Commodity Code: 208
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Buyer's Initials    SDM